FRIENDSWOOD MUSTANG BOOSTER CLUB September 21, 2022 MEETING AGENDA

- i. Welcome called to order by Amy Moyer at 7:00pm
- ii. Minutes from Last Meeting -

a. Motion to accept minutes/seconded = Brandy/Ava

iii. President's Report –

- a. Thank you for attending tonight's meeting. You will hear updates from other officer's tonight about Casino Night, concessions, and Booster financials. As we start to discuss those things, I would like to remind us of a few keys things that are paramount to non-profit management. FMBC is a 501c3 organization that raises almost \$1M annually to support FHS Athletes. As such, we all need to be on the same page about management of funds and management of volunteers.
- **b.** Fiduciary Responsibility:
 - Our primary jobs as booster reps and officers are to raise funds to support the mission of FMBC, which is: *The Friendswood Mustang Booster Club enthusiastically promotes school spirit and supports* <u>all athletes</u> through *attendance at athletic events and by conducting fundraisers.*
 - This means, we MUST serve as good stewards of our donor money. Keep in mind, this is our hard-earned money. This is hard-earned money from our parents, friends, and loved ones we ask to support our booster organization and sports teams. This is hard-earned money from our community sponsors. This is hard-earned money that we work hard to secure.
 - If at any point, you, as a booster rep, are asked to spend funds in a manner you don't feel supports the athletes, it is your responsibility to say "no". If you are unsure of whether booster money can be used in a specific manner, please call or email me at 317.523.3405 or boilermoyer@yahoo.com. You are under no obligation to say "yes" to any request for funds, regardless of where the request comes from or regardless of what has been supported in the past.
 - This may mean we make some individuals unhappy. We need to be ok with that. Our commitment to this booster and to our community and their monetary donations means more. Our job is to uphold community trust and abide by our mission.
 - A lot of work has been done to align our spending with our mission and with UIL and FISD protocols. But a lot more work is needed for us to be on track completely. We need your commitment to continue improving in this area.
 - A financial training will take place in October, Date TBD where a lot more will be learned about how booster can spend its dollars. Will be required and coaches will be there
 - Again, in the meantime, or even after the training, please contact me with questions.

- c. Volunteers
 - As a non-profit, we rely heavily on volunteers to support our mission. The task of raising funds and supporting over 900 athletes in over 20 sports teams cannot be the responsibility of just a few. It will take all of us to be successful.
 - This goes for promotion and execution of booster-wide activities, including Casino Night and Concessions, which both go to support all teams.

iv. 1st Vice President's Report

a.Casino Night- Everyone in attendance of Casino Night seemed to have had an amazing time. Only positive feedback from our guests and coaches. Our profit was not in the range that we were hoping for, it was just over \$16,000. We had 26 coaches who were sponsored for the event, more than a handful did not show, even though they were sponsored and RSVP's yes. We will be contacting those sports to collect the \$150 from them for their coaches sponsorship, and it will be given back to those sponsors. We had several sports with zero volunteers or just 1. We can't raise funds on our own. Thank you to those who checked all the boxes and did everything asked of them. the 3 silent auction baskets that were not sold, will be donated to Clinefest and Westwood/Bales Round Up. Coaches who did not show up will be notified and the sponsors will be notified and asked what they want to do with the funds. Coach Scott would like Koopman and himself to be notified first before we send out that info.

b. Student Sports Passes=

216 passes (\$8640) vs last year of 122 passes (\$4880)

c. Sponsorship Drive= \$

28,750 vs last year of \$25,400

v. Treasurer's Report

a.Our current account balance is \$331,580.17. Books have been balanced and verified through August 2022 by VARC. As a reminder, PNLs go out on the 2nd Wednesday of each month and we ask that you reconcile and approve prior to the monthly FMBC meeting, which is the 3rd Wednesday of the month. Reimbursements need to made within the fiscal year

- vi. Secretary Report Please change the date on top of this agenda.
- vii. Concessions Report Current expenses \$24008.41 of that is \$9400 is start up cash \$2850 has been paid out to volunteers. We also had to pay for new equipment (iPads, credit card readers, sales, storage unit) and replace some old equipment (popcorn makers, toaster ovens). Thank you to the volunteers who have signed up thus far. We are still having a hard time finding volunteers for football games. New process for concessions is going well. Go to FHSBOOSTERCLUB.ORG to find sign up sheets.
- viii. **Robert Koopman** Athletic Director Daron Scott. Huge crowd Friday night, under 4,00 people. Slowly but surly progressing on the bond. We appreciate y'all advocating for us.

ix. 2nd Vice Presidents – Reports

 Baseball-The baseball representatives will not be at tonight's meeting but we want to extend our gratitude to the FMBC executive board for their hard work on the Casino Night event. Baseball had 2 coaches and 1 coach's wife present for the event, and many 'gamblers'. A good time was had by all and our coaches extend their appreciation for all that you do to support us. Baseball agrees with the PNL.Baseball booster is in the off season but some of the boys are playing in a fall league on Tuesday nights for the next month. We will be participating in the homecoming parade next month before we kick off our winter banner sponsorship drive.

- 2. Basketball Boys Tonight we begin Fall league and our fall tournament schedule. We will get some team bonding by entering a float in the FHS homecoming parade. Tryouts will be held at the end of next month.
- Basketball Girls PNL is reconciled. The girls have played 2 games in fall league and are preparing for the season on the court and in the weight room. Online fundraiser will take place on Oct 21st
- 4. Cross Country (B&G) & Track and Field (Boys)- The Cross Country team attended the Andy Wells Invitational in Kingwood last Saturday. There was great competition against some top area teams in all divisions. Several mustangs came away with a medal. The teams are headed to Sealy on Saturday. Looking forward to another great race. We wrapped up our fundraiser the end of August and were able to raise over 13,000! Our PNL is balanced.
- 5. Track/Field Girls off season, they are going to start a fundraisers (fan shirts)
- 6. Cheerleaders Financials are approved. The girls are continuing more of the same with practice, gearing up for first competition in November. Our parents have signed up to run 3 concession stands.
- 7. Football Football is in full swing. We had our first home game last Friday as well as senior night. We didn't come away with the win against Manvel but senior night was a success. We were able to finally receive our new tunnel and use it during the pre game events and at halftime. Our tunnel crew parents were thrilled and said the new tunnel is much easier to work with. We are looking forward to our next home game this Friday Night against Foster.
- 8. Golf-No news, season hasn't started. PNL is reconciled
- 9. Lacrosse Boys- P& L reconciled. Late October will host a activity with the Youth Friendswood Lacrosse. Will start practice late November / early December
- 10.Lacrosse Girls P&L account is reconciled. Parent meeting held September 14. Registration has started (we are a club team, not UIL). 17 returning players and estimating 15 new players = 32 girls!!! Fall tournament season and practices begin first week of October.
- 11.Soccer Boys -
- 12.Soccer Girls P&L is approved. No news to report since the girls are in offseason.
- 13.Softball The team has begun fall ball games on Monday nights here at FHS. We have also started collecting banner sponsorships for our fall fundraiser that will continue into the end of October. We were recently able to concrete our bullpen with some of our funds raised last year, which was a great improvement! PNL is reconciled.
- 14.Swimming/Diving/Water Polo Water Polo In their inaugural UIL season, Coach Sikkema and our Water polo teams are off to strong performances. The girls, currently 14-3, are fresh off a district win this past Tuesday night over Galveston Ball 16-0. The

boys are 10-7 on the season after beating Galveston Ball 19-2 this past Tuesday. Both teams have district records of 2-1 with a big match at Brazoswood on Sept. 20th. Swim – We have started practices. Our first meet will be the Surfside Invite on Oct 29th in Angleton. Our P&L is correct.

- 15.Tennis -Varsity record is now 10 wins 1 loss and ranked 1 in Region 3, and number 13 in state in 5A. We are also 3-0 in district with one more left to play. We have a lot of high quality non-district opponents in the next 3 weeks before we begin the playoff run in October. JV/Freshman has won twice and remains undefeated. Coach Cook just learned that FHS is ranked 11th in the state...moved up from 13th. P&L is reconciled
- 16.Trainers / Sports Medicine - This past Friday, we honored our two seniors, Orlando Melgar and Carolyn Rodriguez, before the football game. Elysia Brown was the SAT of the month for the month of August. Also, this past Friday, we held our first SAT Appreciation Breakfast. The kids enjoyed having breakfast and fellowship prior to the school day.
- 17.Volleyball Varsity is 24-9, we are second behind Manvel. Freshman played against Dawson and lost to them on Friday. Sept 7th started a fundraiser, dial-a-thon and was able to raise \$18,500. Tuesday we will play our biggest rival, Manvel.
- 18. Weightlifting- new to booster
- 19.Wrestling Currently in off season and has nothing new to report. P&L reconciled 20.FJH Swim –

1.Old Business:

2. New Business:

a

- Election of New Officers:
 - Weightlifting: Amy Leggio and Misty Ferguson Kerry Harris, Marci V. Motion to accept/seconded: Julie/Felicity
- New Format for Team Reports: Effective beginning at October Meeting, instead of providing a report out of what the team accomplished that month, we will report out what the booster club performed that month to support the team. Where did the money get spent? What did the booster reps accomplish? What did volunteers do? What can be shared with other reps to help them run their own teams? Thanks to Vicki Givens for the idea!
- Adjourn Next meeting: October 19th, 2022 @ 7:00pm Motion to adjourn/seconded: Julie/ Bob



FRIENDSWOOD MUSTANG BOOSTER CLUB

Sign In September 21, 2022	
BASEBALL Allyson Pearcy Michael Goolsby	SUCCERCORIS)
BASKETBALL (GIRLS) Roxie Patton Nicole Radtke	200833005
BASKETBALL (BOYS) Kelly Fiesinger Jessica Baker	sorrant. M <u>Toscorr</u> M <u>Toscorr</u>
TRACK & FIELD (GIRLS) Marci Vinciguerra	ranna annann n
CROSS COUNTRY/ TRACK & FIELD (BOYS) Laura Thompson Maxine Plante	Var V Tro -
CHEERLEADING Jackie Gibson JUCALL DHILL Cyndi Whitley Uphal DHILLLY	and an arrest
FOOTBALL Amy Russo Angelles Dee Dear	
GOLF Tabitha Maierson Mathe Maierson Jill Butler	AMERICAL TRANSPORT
LACROSSE (GIRLS) Andrea Hickham Robert Martien Kelli Wheeland	A STATE VG
LACROSSE (BOYS) Trey Davis Tom Sinclair	And Mirach Had U

FRIENDSWOOD MUSTANG BOOSTER CLUB

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SOCCER (BOYS)	
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Julie Wilson	and the set
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Jen McCray	
Vicki Givens	and the second
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Brandie Lorenz	HERE'S EXTRACT
TRAINERS	
Emily Brown	
VOLLEYBALL Julie Sims Kerry Harris	2017921 200 ⁷
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Felicity Beckman, Concessions Beden	a.Z. a. (and a second s
Tabitha Maierson, Secretary Jabrtha Mainson	/





VARC Solutions PO Box 1689 Friendswood, TX 77549

Financial Period ending 08/31/2022

We confirm that the attached statements give a true and fair view of the results and financial position of the period listed above.

- Balance Sheet
- Profit & Loss

We confirm that all income and expenditures have been properly recorded.

We confirm that the Home Bank account was reconciled on 09/14/2022 and ties to the statement from the financial institution for the month.

Signed on behalf of VARC Solutions by:

Willis

Angie Willis, MBA QuickBooks Consultant & Bookkeeper



Date







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FRIENDSWOOD MUSTANGS BOOSTER CLUB

Balance Sheet

As of August 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Home Bank	366,928.62
Paypal	3,380.59
Total Bank Accounts	\$370,309.21
Other Current Assets	
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$370,309.21
TOTAL ASSETS	\$370,309.21
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Bal Equity	0.00
Reserved Funds-General	0.00
Retained Earnings	0.00
Net Revenue	370,309.21
Total Equity	\$370,309.21